

## Message Text

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20

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 AGR-10 /028 W

----- 043758

R 270414Z JAN 76

FM USINT BAGHDAD

TO LR SIMMONS/PRESIDENT/M-R-S MANUFACTURING COMPANY/

FLORA, MISSISSIPPI 39071/P.O. BOX 199/TELEX: 058-5446

INFO SECSTATE WASHDC 2738

USDOC WASHDC

UNCLAS BAGHDAD 0097

E.O. 11652: N/A

TAGS: BTIO, BFOL, IZ

SUBJ: IRAQI GOVERNMENT CALL FOR TENDERS FOR AGRICULTURAL  
EQUIPMENT

REF: (A) 1975 BAGHDAD 1318, (B) SIMMONS TO USINT COMMERCIAL  
CABLE JAN. 25, 1976.

1. YOUR CABLE REACHED US JANUARY 26.
2. HAVE BEEN UNABLE TO DEVELOP INFORMATION ABOUT SOEAS TRACTOR,  
ETC. TENDER BEYOND WHAT WAS CONTAINED IN REF A ABOVE, SUMMARY  
OF WHICH YOU APPEAR TO HAVE RECEIVED THROUGH US DEPT OF COMMERCE  
AND FULL TEXT OF WHICH IS AVAILABLE THROUGH COMMERCE IN  
WASHINGTON (PHONE GEORGE BECK:202-967-5767). SOEAS HAS  
SUBSEQUENTLY MADE IT CLEAR THAT IT PREFERS RECEIVE OFFERS  
ONLY FROM CATERPILLAR AND ALLIS-CHALMERS AMONG AMERICAN  
MANUFACTURERS.
3. NO RPT NO MANUFACTURER FROM ANY COUNTRY HAS RECEIVED  
TENDER DOCUMENTS DIRECTLY FROM SOEAS WHICH PASSED DOCUMENTS  
EXCLUSIVELY THROUGH SELECTED EMBASSIES IN BAGHDAD.  
FURTHERMORE, SOEAS HAS, IN PAST FEW DAYS, REFUSED CLARIFY  
OBSCURE POINTS IN DOCUMENTS WHICH ONE AMERICAN FIRM CAME  
TO BAGHDAD TO DISCUSS.
4. SUCH A LARGE ORDER IS A NEW EXPERIENCE FOR SOEAS AND  
UNCLASSIFIED

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THEY MAY NOT FOLLOW STANDARD COMMERCIAL PRACTICE. CAN DO  
NO HARM FOR YOU, HOWEVER, TO SEND CABLE TO SOEAS PRIOR TO  
BID DEADLINE EXPLAINING WHAT YOU HAVE TO OFFER AND GIVING  
AT LEAST ESTIMATE OF RESPOND TO SUCH AN OVERTURE AND THEY

WOULD PROBABLY NOT TELL US WHETHER THEY WOULD BE WILLING  
TO DO SO. REGRET WE HAVE NO BETTER ANSWER FOR YOU.

5. REGARDS TO HASSAN KHATIB AND WILSON MAGEE. SIGNED:  
T. PATRICK KILLOUGH, FIRST SECRETARY COMMERCIAL, USINT,  
BAGHDAD (TELEX 2287).  
WILEY

UNCLASSIFIED

<< END OF DOCUMENT >>

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 15 APR 1999  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 27 JAN 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976BAGHDA00097  
**Document Source:** ADS  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** n/a  
**Film Number:** n/a  
**From:** BAGHDAD  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19760195/ddhdraaa.tel  
**Line Count:** 64  
**Locator:** TEXT ON-LINE  
**Office:** n/a  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
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**Subject:** IRAQI GOVERNMENT CALL FOR TENDERS FOR AGRICULTURAL EQUIPMENT  
**TAGS:** BTIO, BFOL, IZ  
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